



PRESS RELEASE

Total Sales at Cummins India Limited for Q1 up 39%, PBT up 28% 200% dividend confirmed

Pune: July 26, 2007

The Board of Directors of Cummins India Limited (CIL) in a meeting held today took on record the un-audited annual financial results for the quarter ended June 30, 2007. The Company announced a 39% increase in net sales to Rs 5,423 million in the same period last year. At the Annual General Meeting held today, the shareholders approved a 200% dividend including the 100% interim dividend announced in January this year.

Net sales for the quarter ending June 30, 2007 were Rs. 5,423 million, an increase of 39% over the same period last year, which had stood at Rs. 3,914 million. The net profit before tax for the quarter rose by 28% to Rs. 893 million compared to Rs. 699 million in the same period last year.

Anant Talaulicar, Chairman & Managing Director, Cummins India Limited said, "The Company has achieved robust growth in revenues this quarter. Our sales performance this quarter was strong across domestic power generation, industrial and automotive segments; as well as exports. As expected, the bottom line has come under pressure due to the significant appreciation of the Rupee in recent times. Our exports currently constitute approximately 30% of our total sales. We were able to offset some of this adverse impact with foreign exchange management policies, as well as continuing to drive efficiencies in our operations with the use of Six Sigma as well as partnering with suppliers on value engineering and productivity enhancing initiatives."



Cummins India Limited

Cummins India Limited, headquartered in Pune since 1962, is the country's leading manufacturer of diesel and natural gas engines for power generation, industrial and automotive markets. CIL serves the power generation segment with engines ranging from 15 kVA to 2000 kVA, the industrial market with engines ranging from 60 HP to 2700 HP and the automotive OEMs with engines ranging from 100 to 400 HP. Cummins Sales & Service (India) limited (CSS) a 100% subsidiary of CIL, supports 120,000 + engines out in the field. CSS reaches customers through a nation wide network of 80 Dealers, 5 Zonal Offices, 21 Area offices, 7 depots, 45 Service Centers and more than 2000 service engineers spread across the country.

Cummins in India

Cummins in India, a power leader, is a group of complementary business units that design, manufacture, distribute and service engines and related technologies. Its technology and pioneering initiatives are bringing innovative solutions and reliable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people. Part of the U.S. \$11.4 billion Cummins Inc., Cummins in India is a group of 11 legal entities across more than 200 locations in the country with a combined turnover of approximately Rs.4,500 crores and employing more than 8,900 individuals.

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